

COA Youth & Family Centers



SERVING CHILDREN, STRENGTHENING FAMILIES, BUILDING COMMUNITY

2011-12 FINANCIAL REPORT



SEPTEMBER 2012

Dear Friends of COA:

This past year, more than 15,000 children and families at 22 locations participated in COA's nationally accredited Early Childhood Education, daily Youth Development programming, Family Support Services, adult education/GED, and year-round residential and Day Camp programs. It's been an amazing year!

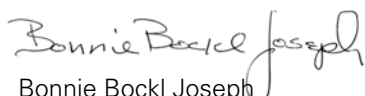



- For the eighth consecutive year, Charity Navigator – a national evaluator of nonprofit organizations – gave COA its highest Four-Star rating. In December, Charity Navigator gave COA the highest rating in the nation among children and family service nonprofit organizations.
- COA's Early Childhood Education Center, already nationally accredited, was one of the first in Wisconsin to receive a top Five-Star rating under the State's new YoungStar rating system.
- COA's after-school and summer youth programs experienced record attendance and served youth daily at eight locations including six schools, COA's Riverwest Center and COA's Goldin Center – now the largest youth center in the area. We have also added two more school programs this month.
- Camp again saw record enrollment including our great summer camp sessions, winter camp, three Youth Leadership Institutes, and 18 family camps.
- COA's HIP (Having Involved Parents) program was implemented at 14 schools city-wide, and attendance at HIP family events attracted more than 26,000 people (or 12,000 families). Most important, these programs substantially increased daily parental involvement in children's education and, by doing so, increased children's academic success.

After 106 years of service, COA continues to grow and we are still "Serving Children, Strengthening Families, and Building Community." As we move into the new school year COA continues to grow. Our Community Learning Center program is expanding from six to eight schools. COA is partnering with Children's Hospital of Wisconsin to bring new health and wellness programs and services to the neighborhood surrounding COA's Goldin Center. In partnering with the City of Milwaukee, the parks adjacent to our Riverwest center have been transformed from a crime-ridden area into a great new urban green space with attractive gardens, summer day camps, picnics, concerts, and a new amphitheater.

Your support makes everything you see in this report possible. If you want to know more, contact us. If you want to see our programs firsthand, please let us know and we will set up a tour. And most of all, on behalf of all the children and families we serve, thank you so much.

Sincerely,


Bonnie Bockl Joseph
Board President


Thomas P. Schneider
Executive Director

APRIL 1, 2011 - MARCH 31, 2012 FINANCIALS



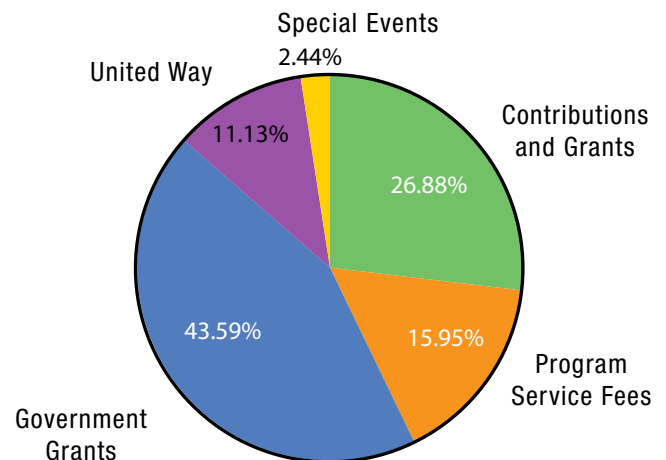
Charity Navigator Four-Star Rating

For the eighth consecutive year, COA Youth & Family Centers has received a four-star rating from Charity Navigator – a national charity evaluator monitoring America’s non-profit organizations. In December 2011, COA was:

- One of only 18 charities in Wisconsin with four stars.
- The highest rated Wisconsin-based Charity.
- Given the highest rating in the nation among children and family service organizations.

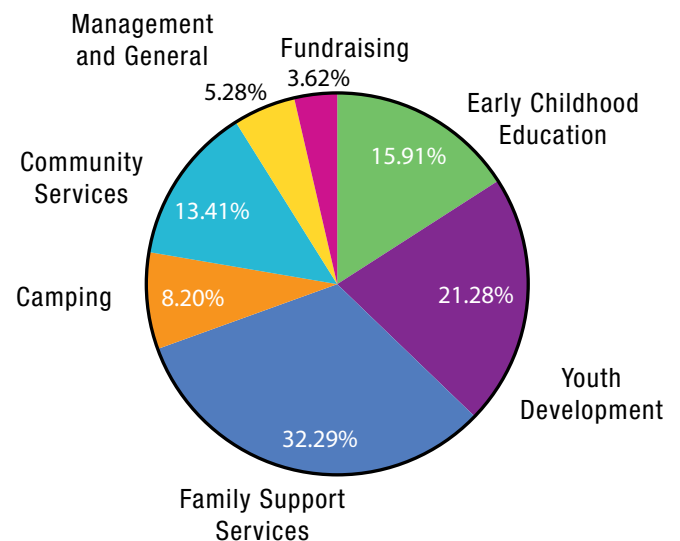
ANNUAL OPERATING REVENUE

Contributions and Grants	\$1,762,056	26.88%
Program Service Fees	\$1,045,796	15.95%
Government Grants	\$2,857,839	43.59%
United Way	\$729,729	11.13%
Special Events	\$160,071	2.44%
Total Annual Operating Revenue	\$6,555,491	100.0%



EXPENSES BY PROGRAM

Early Childhood Education	\$1,035,762	15.91%
Youth Development	\$1,385,108	21.28%
Family Support Services	\$2,101,791	32.29%
Camping	\$533,405	8.20%
Community Services	\$872,950	13.41%
Total Program Expenses	\$5,929,016	91.09%
Management and General	\$343,789	5.28%
Fundraising	\$235,808	3.62%
Total Management and Fundraising	\$579,597	8.91%
Total Expenses	\$6,508,613	100.00%



Planned Giving

Generation to Generation

COA Youth & Family Centers has a 106 year legacy of helping Milwaukee families build positive traditions. A critical part of the funding that has allowed COA to achieve this is our Generation to Generation Planned Giving program. Our friends and partners who care deeply about children and families contribute generously to this program to respond to challenges of today...and tomorrow.

Endowment funds are critical to the ongoing success and stability of COA's high-quality programs. By providing an endowment, your family is creating a legacy that will support children and families today, next year, and for generations to come.

COA is thankful that these funds will serve children and families for many decades to come.

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Grandchildren Campership Fund

Ethel N. Gill Campership Fund

Gerald & Harriet Glasspiegel
Campership Fund

Carolyn F. Miller Campership Fund

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COA Next Generation Fund

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